



**PRIVATE DEBT
INVESTOR**

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INVESTORS' COUNCIL 2014

4 – 5 December 2014 | Versailles

4th December:

19.30 – 22.30 **Welcome reception and dinner**
Gordon Ramsay Salon

5th December:

07.30 – 09.00 **Networking breakfast**
Gordon Ramsay Salon

09.00 – 09.10 **Private Debt Investor Welcome**
Nicholas Lockley, Deputy Director
Conferences EMEA, **PEI**

09.10 – 10.00 **The asset class matures: Moving from high growth to a stable future**
How are investors' attitudes towards debt evolving? Exploring changes within the private debt ecosystem as our industry continues to expand at a near exponential rate. Discussion on how investors see their allocations changing, and where these allocations should come from. In this off the record session, global investors will talk candidly to our roving cabaret-style host about their mission and how that might match the products being offered by general partners.

Moderator: **James Newsome**, Managing Partner,
Arbour Partners

Agenda

10.00 - 10.45 **Coffee & networking**

10.45 - 12.00 **Comparing and contrasting debt strategies**

- Risk-return ratios of Corporate, Real Estate and Infrastructure funds
- Growth regions and emerging markets
- How is the market preparing for inevitable changes in interest rates?
- How prepared are investors to invest into multi-strategy funds?

Moderator: **Hans-Peter Dohr**, Managing Partner,
DC Placement Advisors

12.00 - 14.00 **Lunch**
Gordon Ramsay Salon

14.00 - 14.45 **Putting the capital to work: How are funds ensuring their returns match expectations**

- Where are the opportunities for increased yield to arise in 2015?
- How will the competitive landscape for funds develop in coming years?
- Alternative sources of debt and their impact on debt funds

Moderator: **David Waxman**, Managing Director,
Azla Advisors

14.45 - 15.15 **Coffee & networking**

15.15 - 16.30 **Investment strategies and the LP/GP relationship**

- Direct investment vs. fund placement: can investors do it themselves?
- Large managers and boutique funds: what is the competitive landscape?
- How does the council see the private debt industry developing in the next 2 years?

Moderator: **Jean-Philippe Keravec**, Partner,
Campbell Lutyens

16.30 **Close of day**